

AN INCREASE OF 9 % OF SALES, STIMULATED BY THE SALES IN ASIA AND NORTH AMERICA

In millions of euros

	2012*	2011	Growth
Sales	122.4	112.5	9%

* Not audited

In millions of euros

	2012*	2011	Growth
Automotive	110.8	103.6	7%
Specialty markets	11.6	8.9	31%

* Not audited

The Automotive sales figures of the Delfingen Industry Group increased by 7% compared to 2011:

• The sales were very dynamic in America and particularly in Asia, while taking fully advantage of the markets growth:

- In North and Central America, the activity **strongly rose by 28%** in a market that grew by 17%.
- In Asia, **the Group increased its sales by 42%** thanks to:
 - The development of activities related to the fluids transfer in the ASEAN,
 - Sales figures that tripled in China.

• In Europe and South America, sales went down, but were highly compensated by the growth in Asia and America.

Specialty Markets: an increase of 31% compared to 2011:

The sales of components and protections towards other

industries that the automotive sector, knew a **high increase: 24% in the USA and 18% in Europe.**

The acquisition of Hilec in the USA, at the end of August 2012, reinforces our strategy of diversification of our products range.

In 2013, the growth will be the consequence of our international positions:

In a deteriorated economic context in Europe, Delfingen Industry is following its strategy; growing through innovative products and international footprint expansion.

In 2013, the Group target will be to show a new rise of its consolidated sales figures with a good dynamic (excluding Western Europe) and a sustained growth again in North America and Asia.

Global automotive supplier of protection systems, fluid transfer solutions and assembly technologies

Euronext Paris, C compartment – ISIN code: FR 0000054132 – Mnemonic: DELF
 Next press release/meeting: 03/25/2013 – 2012 annual results / Financial report
 Meeting at 2.30, SFAF, 24 rue de Penthièvre – 75008 PARIS
 Contact: Mr Bertrand Sarrere : +33 (0)3 81 90 73 00 – www.delfingen.com

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