

**2012 2nd quarter: sales increased by 6.8%
compared to the 2011 2nd quarter**

<i>In millions of euros</i>	2012	2011	Variation	Variation excluding currencies effects	Automotive production variation*
Sales	32.2	28.5	13.0%	6.8%	
<i>of which:</i>					
Automotive market:	29.4	26.3	12.0%	5.9%	10.7%
<i>Europe-Africa</i>	14.2	15.4	-8.0%	-8.0%	-7.2%
<i>North and Central America</i>	11.7	8.4	38.9%	23.8%	27.1%
<i>South America</i>	0.8	0.9	-16.8%	-16.8%	-8.9%
<i>Asia</i>	2.8	1.5	83.3%	63.0%	20.0%
Specialty markets	2.8	2.2	25.8%	17.5%	

* Source IHS

Automotive market:

During the 2nd quarter of 2012, the automotive production raised by 11% compared to the 2nd quarter of 2011. This evolution was mixed. Indeed, figures fell by 7% in Europe and by 9% in South America, when in other regions they grew: in Asia: by 20% and in North America: by 27%.

Globally, the Delfingen Industry Group showed an Automotive sales increase of 13% compared to the 2011 2nd quarter (6.8% at constant parity):

- The sales were very dynamic in America and particularly in Asia:

- In North and Central America, the Group fully benefited from the growing market (+10%). Taking advantage of the favourable effect of the parity between dollar and euro, the sales growth reached 39%.

- In Asia:

- The fluid transfer activities in ASEAN increased : we doubled our sales compared to the 2011 2nd quarter

- China also showed a strong sales increase. Indeed, our sales in this country has

been multiplied by 4 compared to the 2011 2nd quarter

- We benefited also from the favourable currencies effect compared to the euro, the sales increase reached 83%.

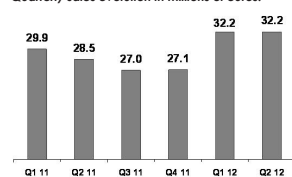
- In South America, it fell by 16.8% (at constant parity), in a market that were 10% down, mainly due to the Brazilian market.

- In Europe, the sales were 8% down, in a downturn market except in Russia.

Specialty markets:

The sales of protection systems to other industries, knew a strong increase (+ 25%) in the USA and in Europe.

Quarterly sales evolution in millions of euros:



Global automotive supplier of protection systems, fluid transfer solutions and assembly technologies

Euronext Paris, Compartiment C – ISIN code: FR 0000054132 – Mnemonic: DELF

Next meeting: 09/19/2012: 1st half-year results - 21/25 rue Balzac - Paris 8

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