

STABLE SALES IN A DIFFICULT CONTEXT

<i>In millions of euros</i>	2013*	2012
Sales	32.0	32.2

* Not audited

<i>In millions of euros</i>	2013*	2012
Automotive	28.2	29.3
Specialty markets	3.9	2.9

* Not audited

Sales matched with our forecast

Good dynamic of sales outside Europe

- The sales share outside Europe increased by 11% and made up 57% of sales during the 2013 1st quarter, against 51% during the 2012 1st quarter.
- Sales rose particularly in North and Central America (+13%), which are the first markets of Delfingen Industry, and also in China.

Strong increase of the specialty markets sales

- Sales of components and protections towards other industries that the automotive sector increased by 32%.
- This increase was specially high in the field of high voltage and high temperature protection, where, with

the acquisition of Hilec in October 2012, Delfingen Industry registered a growth of 63% of its sales, confirming then its strategy of products diversification.

In 2013, the growth will be the consequence of our international positions

In a weaken economic context in Europe, Delfingen Industry follows its strategy: growing through innovative products and international footprint expansion.

In 2013, the Group target will be to show another rise of its sales, while resisting on the Western Europe market and while taking benefit from the sustained growth in North America and in Asia.

Global automotive supplier of protection systems, fluid transfer solutions and assembly technologies

Euronext Paris, C compartment – ISIN code: FR 0000054132 – Mnemonic: DELF

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Next meeting: 05/24/2013 10.00 – AGM – Rue Emile Streit – 25340 Anteuil - FRANCE