

DELFINGEN, a global leading manufacturer of protection solutions for electrical wiring and fluid automotive networks

> Present in 18 countries

33 sites R&D, logistics, production and sales

DELFINGEN strengthens its position with tier-1 suppliers in Germany and accelerates its growth in Asia

Audited accounts - In € M	1HY 2014	1HY 2013
Sales	80.0	66.0
Current operating income	4.5	5.3
Net profit	2.4	2.3
Free cash flow	4.5	4.2
Net financial debt	28.4	20.2
Equity	41.7	39.7

Sales increased by 21% after the entering of the acquisitions in India, China and Germany into the consolidation scope. At constant exchange rate and scope, the sales have increased by 3.2%.

The dynamic growth in sales for the automotive industry is particularly noticeable in the United States (+9%) and in China (+41%) whereas sales in Europe (-3%) suffered from a difficult market context.

The group's operating performance is lower than it was for the first half-year of 2013 but the results at that period were particularly high.

The net profit (€ 2.4 M) increased by 6.6%.

The financial structure is strong: the net financial debt is of \notin 28.4 M, integrating the acquisitions.

DELFINGEN confirms its sales forecast of about € 155 M.

DELFINGEN is confident on its capacity to improve its operating margin, thanks to the growth and its accelerated efforts on productivity.

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DELFINGEN, a global leading manufacturer of protection solutions for electrical wiring and fluid automotive networks NYSE Alternext Paris - ISIN code: FR 0000054132 - Mnemonic: ALDEL Next press release: 11/12/2014 - 2014 3rd quarter sales Contact: M. Christophe CLERC: +33 (0)3.81.90.73.00 - www.delfingen.com The full press release and financial information of DELFINGEN Group is available on www.delfingen.com



Sales*

* An increase of 21%

€ 4.5 M Current operating income*

* 5.7% of sales

€ 4.6 M Free cash flow*

* An increase of 7%

3% Net profit*

* An increase of 7%