

GLOBAL POSITIONS AND SPECIALTY MARKETS LED TO A SALES INCREASE

In millions of euros	2013*	2012	Growth
Sales	66.0	64.3	2.7%
* Not audited			
In millions of euros	2013*	2012	Growth
Automotive	58.4	58.7	-0.5%
Specialty markets	7.7	5.7	35.2%

^{*} Not audited

Sales matched with our forecast during the first half-year while showing an increase of 6% during the second quarter

Good dynamic of sales outside of Europe

- \bullet The sales share outside Europe increased by 5.9 % and made up 54% of sales during the 2013 1^{st} half-year against 51% during the 2012 1^{st} half-year;
- Sales rose particularly in North and Central America by 6.5%, the first markets of Delfingen Industry, in South America by 10.7% and in China by 112%.

Strong increase of the specialty markets sales

- The sales of components and protections towards other industries that the automotive sector grew by 35.2%.
- This increase was mainly high in the field of high voltage and high temperature protection with the

acquisition of Hilec in the end of August 2012. Delfingen Industry registered a growth of 59.2% of its sales, confirming its strategy of products diversification.

In 2013, the growth will be the consequence of our global positions

In a weaken economic context in Europe, Delfingen Industry follows its strategy: growing through innovative products and international footprint expansion.

In 2013, the Group target will be to show another rise of its sales, while resisting on the Western Europe market and while taking benefit from the sustained growth in North America and in Asia.

Global automotive supplier of protection systems, fluid transfer solutions and assembly technologies

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Next press release: 09/23/2013 – 2013 1st half-year results

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