

1st half-year 2012

August 22nd, 2012

A 10% GROWTH IN SALES A DYNAMIC INTERNATIONAL MARKET

In millions of euros	2012*	2011	Growth
Sales	64.4	58.4	10%

^{*} Not audited

The Group consolidated sales highly grew on the international market during the 1st halfvear:

In millions of euros	2012*	2011	Growth
Automotive	58.7	53.8	9%
Other industries	5.7	4.6	24%

^{*} Not audited

The alobal automotive market: + 9%

During the 1st half-year 2012, the global automotive production increased by 9% compared to the 1st half-year 2011. This evolution was mixed. Indeed, some regions were down: by 5% in Europe and 8 % in South America when others were growing: Asia by 15% and North America by 22%.

The Delfingen Industry Group showed a sales increase for the Automotive market of 9% compared to the 1st half-year 2011 (5.2% at constant parity):

- · Sales were very dynamic in America and particularly in Asia:
- In North and Central America, the Group fully benefited from the market growth (+22%). Taking advantage of the favourable effect of the parity between the dollar and the euro, the increase of our sales were up to 30% during the 1st half-year and up to 39% during the 2nd quarter.

- In Asia:
- The automotive market rose by 15% during the 1st half-year. Our growth during the same period was up to 60%
- · The activities development in the fluid transfer in ASEAN: a sales growth of 190% during the 1st half-year 2012 compared to the same period in 2011
- · A strong sales increase appeared in China, Indeed, our sales in this country have been multiplied by 4 compared to the 1st half-year 2011
- In South America, it decreased by 8% in accordance with the market evolution. mainly because of the Brazilian market.
- · In Europe, sales went down by 7% in a decreasing market, except in Russia.

Specialty market: + 24%

The sales of components and protections to other industries, knew a high growth: +24% in the USA and in Europe.

Global automotive supplier of protection systems, fluid transfer solutions and assembly tedchnologies

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